| ASSEIS | 12/31/22 | $\mathbf{1 2 / 3 1 / 2 1}$ |
| :--- | ---: | ---: |
| Cash | $80,334,665$ | $107,048,306$ |
| Investments | $46,756,178$ | $64,179,757$ |
| Consumer Loans | $96,813,932$ | $68,548,704$ |
| Real Estate Loans | $79,917,217$ | $71,494,407$ |
| Member Business Loans | $61,098,168$ | $60,243,645$ |
| Allowance for Loan Loss | $(1,683,748)$ | $(1,346,649)$ |
| Buildings \& Land | $4,120,696$ | $4,167,710$ |
| Furniture \& Equipment | $1,065,999$ | $1,095,490$ |
| NCUA Insurance Deposit | $3,180,167$ | $2,944,588$ |
| Other Assets | $1,112,218$ | $1,055,373$ |
| Prepaid Expenses | 352,114 | 338,400 |
| TOTAL ASSETS | $\mathbf{\$ 3 7 3 , 0 6 8 , 0 5 6}$ | $\mathbf{\$ 3 7 9 , 7 6 9 , 7 3 1}$ |
| LIABILITIES | $300,379,601$ | $299,995,622$ |
| Shares \& Share Drafts | $32,808,260$ | $38,037,290$ |
| Certificates | $2,693,875$ | $4,006,022$ |
| Other Liabilities | $\mathbf{\$ 3 3 5 , 8 8 1 , 7 3 6}$ | $\mathbf{\$ 3 4 2 , 0 3 8 , 9 3 4}$ |
| TOTAL LIABILITIES |  |  |
| CAPITAL | 219,274 | 219,274 |
| Regular Reserves | $36,967,046$ | $37,511,523$ |
| Undivided Earnings | $\mathbf{\$ 3 7 , 1 8 6 , 3 2 0}$ | $\mathbf{\$ 3 7 , 7 3 0 , 7 9 7}$ |
| TOTAL CAPITAL | $\mathbf{\$ 3 7 3 , 0 6 8 , 0 5 6}$ | $\mathbf{\$ 3 7 9 , 7 6 9 , 7 3 1}$ |
| TOTAL LIABILITIES |  |  |
| $\boldsymbol{\&}$ CAPITAL |  |  |


| TOTAL CAPITAL |  | TOTAL MEMBERS |  |
| :--- | :--- | :--- | :--- |
| 2022 | $\$ 37,186,320$ | 2022 | 20,818 |
| 2021 | $\$ 37,730,797$ | 2021 | 20,027 |
| 2020 | $\$ 33,474,088$ | 2020 | 18,597 |
| 2019 | $\$ 31,392,914$ | 2019 | 19,262 |
| 2018 | $\$ 27,119,302$ | 2018 | 18,436 |
| 2017 | $\$ 24,373,444$ | 2017 | 17,487 |
| 2016 | $\$ 21,344,710$ | 2016 | 16,191 |

Annual Report 2022


2022 was another year of growth for North Coas While there may be some uncertainty in the market you can rest assured that your funds are safe and North Coast is strong.
The recent bank failures were due in a large part to Silicon Valley Bank's focus on tech companie and startups and Signature Bank's significant investment in cryptocurrency. Our Credit Unio does not participate in risky actions like those. At
Marilyn Brink North Coast we provide loans for local businesses an individuals and we don't invest too heavily in any one area. We balance our loan portfolio equally in real estate, consumer loans, and commercial loans.

One of the many advantages of being a part of a local credit union like North Coast, is that we know our members and have very low delinquencies. In general, our members pay back their loans fully and on-time. In addition to our responsible lending approach and sound leadership, your funds are protected under our insurance with the NCUA (National Credit Union Administration).

North Coast is not going anywhere; we are healthy and thriving. Last year we welcomed approximately 800 new members and helped our members achieve their goals by funding a total of $\$ 102,283,872$ in loans, nearly a $33 \%$ increase, year over year! That includes $\$ 26,893,629$ in real estate loans and $\$ 61,734,711$ in consumer loans. These loans enabled individuals to buy new vehicles, fund vacations, complete home repairs and more. On the business side, North Coast funded $\$ 13,655,533$ in Member Business Loans. By the end of the year our total loan balance grew to $\$ 237,829,317$, nearly a $19 \%$ increase, year over year

As we look toward the future, we see the biggest wealth transfer in U.S. history Baby Boomers have become the wealthiest generation ever and it is expected that over $\$ 30$ trillion will be transferred to our heirs over the next couple of decades. This highlights how important planning is. Even if there isn't a great wealth to pass on, having a plan can clear up a lot of details that your family will need to know when the time comes.
I encourage you to start planning if you haven't. I understand talking about finances and end of life plans can be difficult for both parents and adult children. Having all of your information organized is one way to begin the conversation. We want to help. North Coast offers free boxes to hold your important documents as well as a packet to help you get started collecting pertinent information. You can pick them up at your neighborhood branch

You can trust us to help you thrive at every life stage. North Coast is solid a a rock and I believe that we will be around for another 84 years


Kailin James

Your Supervisory Committee meets monthly to review the financial condition of your Credit Union. A Supervisory Committe member attends the monthly Board of Directors meeting and then reports back to our Supervisory Committee.

We create an aggressive Annual Audit Plan, so that each month we audit different areas of North Coast Credit Union. This provides an independent and valuable set of "checks and balances," and it also helps to ensure that the Credit Union is operating efficiently in a controlled manner.

One of our main responsibilities is to hire an outside auditor to perform the annual required audit of the credit union. In 2022, we contracted with CliftonLarsonAllen (CLA) for our Agreed Upon Procedures audit. The State Department of Financial Institutions (DFI) and National Credit Union Administration (NCUA) also audit the operations of the Credit Union on a regular basis. These audits help ensure that the Credit Union remains in compliance with the constant changes in policies and statutory regulations.

We are pleased with the professional working relationship we have with management and staff. We wish to thank them for their helpful cooperation in providing us with the access to data needed to perform our duties.

SUPERVISORY COMMITTEE MEMBERS

## Kailin James, Chair

Sheryl Cartwright
Marta Huff, Vice Chair
David Rudy, Secretary
Monique Ransom
that are relevant to them. This is further evidenced by the board's monthly review of every written comment or suggestion made by a member. There are very few financial institutions that go to that extent to listen to its members.

Lastly, North Coast is community-focused and is involved in the communities it serves. It is a financial institution with a social conscience. It is a participant or supporter of many of the local issues that are important to the communities it serves.

Because of your support and participation, North Coast continues to be an important financial institution in your lives and takes pleasure in this responsibility.

## BOARD OF DIRECTORS

Phil Serka, Chair Jair Furnas, Vice Chair Gerzon Marin, Secretary

Derek Barnes
Todd Lageste Rick Sucee Randall Watts

Shelley Acero


Phil Serka

I would like to thank you for being part of North Coast Credit Union's success by you membership.

2022 was a good year for North Coast. The Credit Union had a productive year exceeding all budgetary financial goals for the year. More members are discovering and participating in our online banking platform to accomplish their banking needs.
In the time of "big bank" volatility, North Coast continues to be a reliable, stable option for a member's banking needs. Others here will discuss the specifics related to the 2022 financial performance. I would like to emphasize a few characteristics where North Coast shines.

The Credit Union exists to serve its members and strives to listen to members' needs in order to provide the products and services
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## SENIOR MANAGEMENT

Marilyn Brink, President/Chief Executive Officer
Cliff Frydenberg, Senior Vice President/Chief Lending Officer

## Send questions or comments to:

NCCU Supervisory Committee
P.O. Box 582

Bellingham, WA 98227
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